



Brexit Information Seminar for Customs Agents/Brokers

**Radisson Blu Royal Hotel, Dublin
9th January 2019**



Seminar Schedule

TIME	TOPIC
10:30-10:35	Introduction (Ray Ryan)
10:35-10:50	Opening Comments (Commissioner Harrahill)
10:50-11:00	Trader engagement and analysis of potential future demand (Ray Ryan)
11:00-11:30	Customs Context & Brexit (Celine O'Neill)
11:30-11:40	Comprehensive Guarantee + Deferred Payment Authorisation (Ray Ryan)
11:40-11:50	IT system implications (Caroline Kennedy)
11:50-12:00	Supports for Business - Enterprise Ireland
12:00-12:45	Open forum Q&A
12:45	Seminar Close



Brexit: preparing for change

Trader engagement and
analysis of potential future demand

Ray Ryan



Trade Engagement

- 17,000 traders currently interact with Customs systems
- 83,901 traders identified as having traded with the UK in 2017
- Segmentation of Trader Base
 - Logistic Companies
 - Large Economic Operators
 - Other Economic Operators
 - Software providers

Post–Brexit Environment

- UK as a 3rd country will mean customs declarations will be required
- Significant increase in the number of
 - import and export declarations
 - Transit declarations
 - S&S declarations

Trade Engagement

- 13,429 businesses direct engagement to date
- Software Providers information seminar 29 November
- Haulier/Logistics & LEOs Seminars:
 - 3 December 2018 - Dublin
 - 10 December 2018 - Cork
- Customs Agents/Brokers information seminar 9 January 2019

Trade Engagement

- Collaboration with other State Agencies
 - Enterprise Ireland
 - Department of Agriculture, Food and the Marine
 - HSE Environmental Health Service
 - Department of Business, Enterprise and Innovation

Further Trade Engagement

- **Haulier/Logistics & LEOs Seminars:**
 - Tuesday 15 January 2019 - Galway
 - Tuesday 22 January 2019 – Dundalk
 - Thursday 24 January 2019 – Dublin
 - Wednesday 30 January 2019 – Wexford
- More planned for Limerick & Sligo in February 2019

Trade Engagement

- Continuous updating of the Brexit webpage
www.revenue.ie/en/brexit
- Continue collaboration with other State Agency events
- Input into other related Brexit events
- Email Brexit queries to:
brexitqueries@revenue.ie



Brexit: preparing for change

Overview of Customs Regime

Celine O'Neill

Overview

- Today's focus is on East-West trade
- What is customs
- What is meant by 3rd Country
- Customs Procedures
- Customs Transit
- Simplifications/Special Procedures
- Preparing to trade with a 3rd Country

What does it mean?

- UK will be leaving the EU
- Are expected to be out of Customs Union & Single Market
- UK will be a 3rd Country for customs purposes
- Customs formalities will apply
 - Customs declarations
 - Possible interventions – fiscal and agency
- When?

Approach and Working Assumptions

Common Approach

- Facilitate legitimate trade
- Exploit the facilitations legislated for in the Union Customs Code
- Conduct interventions at authorised traders premises provided no additional agricultural requirements

Working Assumptions

- UK will be part to the Common Transit Convention/NCTS
- UK will be out of the Safety and Security zone

What is Customs?

Customs is a regime/framework that facilitates legitimate trade and delivers efficient movement of goods into and out of a territory for the purposes of:

- collecting duties; and
- protecting citizens, trade and the environment

EU Customs Regime

- Non-EU Member States are a 3rd Country for customs purposes
- Customs regime applies when:
 - Sending goods to a 3rd Country – export
 - Bringing goods in from a 3rd Country – import
 - Moving goods through a 3rd Country – transit
- Declarations are required

Safety & Security

- Pre-Arrival & Pre-Departure declaration
- Declarations must be lodged in advance
- Carrier has responsibility
- Who is the carrier?
 - Accompanied RoRo = Logistics/haulage company
 - Unaccompanied RoRo = ferry operator

Bringing goods in from a 3rd Country

- Known as imports
- Requires a Customs declaration
- May be subject to intervention
- May be subject to licence requirements
- Generally subject to payment of duties & VAT

Sending goods to a 3rd Country

- Known as an export
- Requires a customs declaration
- May be subject to intervention
- May be subject to licence requirements
- Generally requires a declaration in the 3rd country and subject to payment of duties

Moving goods through a 3rd Country – Transit

Allows goods to move from one MS to another via a 3rd country while protecting the customs status of the goods

- Requires one declaration rather than four
- Office of Departure/Transit/Destination
- May be subject to intervention
- Requires a financial guarantee

Reasons for Interventions

- All declarations are electronically risk analysed
- Result of analysis determines what intervention, if any, is required
- Fiscal risks e.g. undervaluation
- Agency risks:
 - DAFM
 - HSE's EHS
 - DBEI

Efficient Movement of Goods: Complete and timely data

Information you will need from your customer:

For the customs declaration

Consignor EORI

Consignee EORI

Commodity code

Valuation (incl. Delivery terms)

Country of origin

Truck registration/Trailer ID



Efficient Movement of Goods: Complete and timely data

Information you will need from your customer:

Supporting documents

Commercial Invoice

Bill of lading/airway bill

Packing list

Veterinary/plant health certificates

Licence

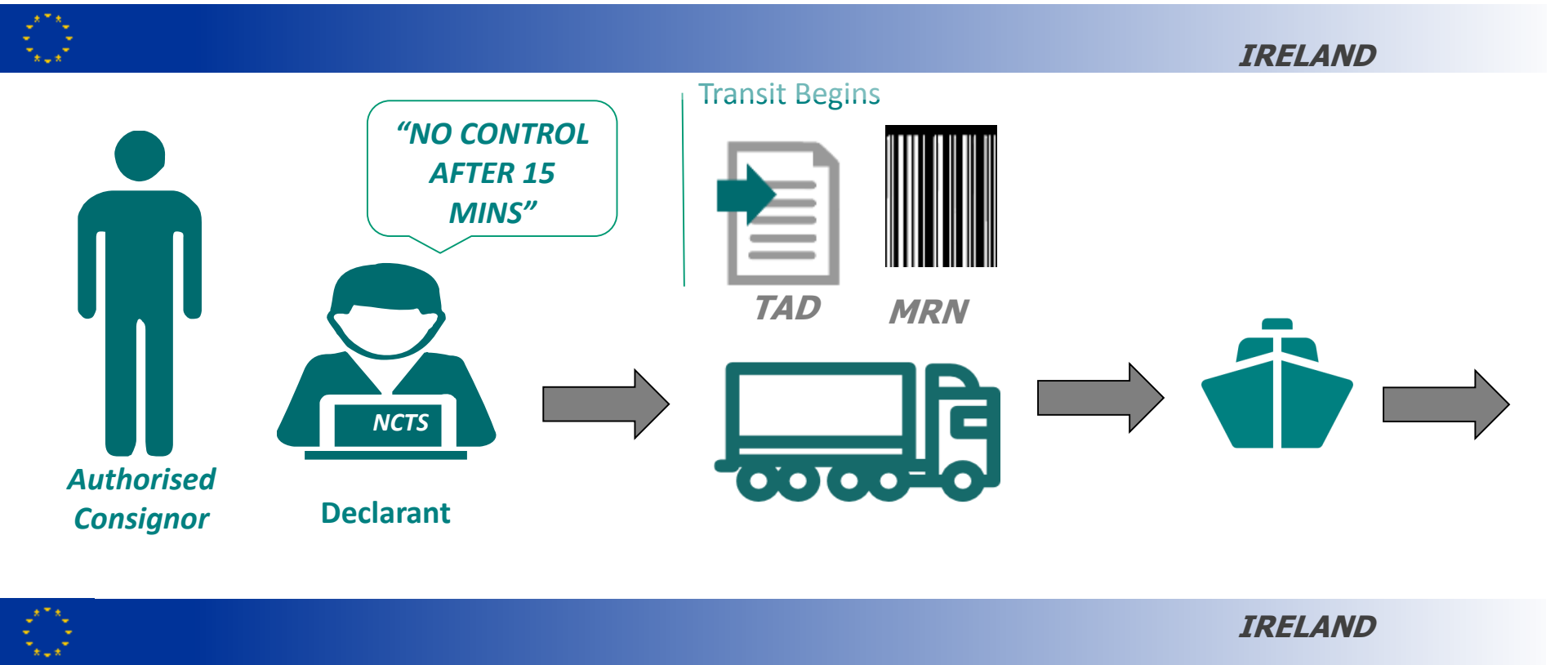
Efficient Movement of Goods – what could help?

- You, and your customers, must have an EORI (Economic Operators Registration and Identification) number
- You may also wish to consider the following:
 - Special Procedures
 - Authorised Economic Operator (AEO)
 - Simplified Procedures

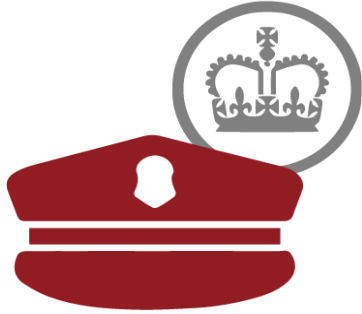
Efficient Movement of Goods: Special Procedures

- Simplified Transit
- Temporary Storage/Warehousing
- Inward Processing
- Outward Processing
- Temporary Admission

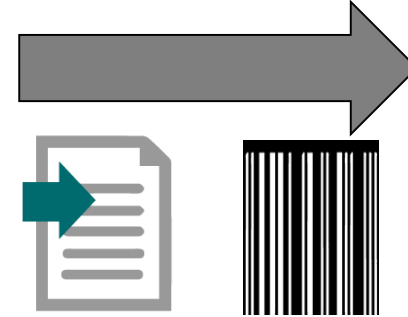
Simplified Transit Ireland to France



Office of Transit



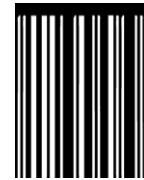
Office of Transit



Ending the Transit



Office of Transit



FRANCE

Transit Ends



Authorised
Consignee



Simplified Transit France to Ireland



FRANCE



Authorized
Consignor

*"NO CONTROL
AFTER 15
MINS"*

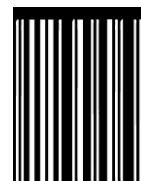


Declarant

Transit Begins



TAD

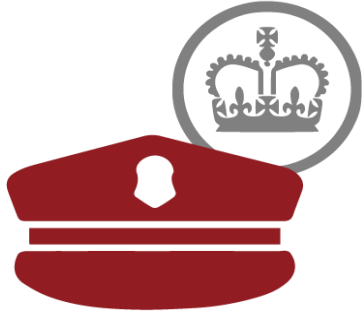


MRN

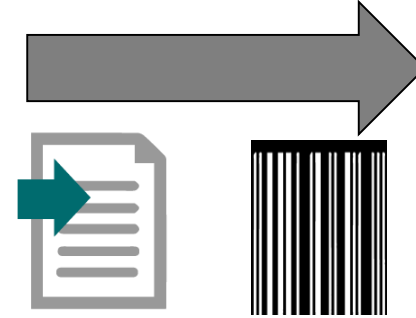


FRANCE

Office of Transit



Office of Transit



Ending the Transit



Office of
Transit



Transit Ends



Authorised
Consignee



Efficient Movement of Goods: AEO

- Trusted trader
- Criteria/Standards
- Benefits
- Mutual recognition

Who can apply for AEO?

IMPORTER

EXPORTER

**WAREHOUSE
- KEEPER**

MANUFACTURER

**FREIGHT
FORWARDER**

**CUSTOMS
AGENT**

CARRIER

Importer v Importer with AEO C



Efficient Movement of Goods: Simplified Procedures

- Simplified Declaration
 - Reduced data set followed by supplementary declaration
- Entry in the Declarants Records
 - No customs declaration, details entered in traders own records
- Centralised Clearance
 - Traders who bring goods into more than one MS can handle their customs affairs in one MS
- Please speak to our experts or visit **www.revenue.ie/en/brexit**



Preparing for trade with a 3rd Country – available supports

These supports could help you/your customers

- **Bord Bia** - Brexit Barometer
- **Intertrade Ireland Brexit Advisory Service** - Start to Plan Vouchers, Tariff Checker, Brexit Service Providers, Funding Support Voucher
- **Enterprise Ireland** - Brexit: Act On Initiative Programme, Brexit Scorecard, Be Prepared Grant, Strategic Consultancy Grant, Market Discovery Fund, Agile Innovation Fund, Operational Excellence Offer
- **Local Enterprise Offices** also offer supports for businesses i.e. clinics



Brexit: preparing for change

Comprehensive Guarantees and Deferred Payment Authorisations

Ray Ryan

- How do you currently deal with paying charges on import declarations?
 - EFT payments by you
 - EFT payments by your customers to your TAN account
 - Deferred Payment (you or customer)
- Payments manual

Deferred Payment Account

- Requires authorisation
- Allows you to defer the payment of certain charges
- You must also have a comprehensive guarantee in place

Comprehensive Guarantee

- It can cover both debt that has been incurred (e.g. at import) and debt that may be incurred (e.g. special procedures)
- It covers more than one declaration
- It can cover more than one procedure
- Can be in the form of a cash deposit or undertaking by a financial institution
- Waivers/Reductions available subject to meeting certain criteria

Deferred Payments – Comprehensive Guarantees

- In accordance with UCC, existing guarantee arrangements must be reassessed by 30/4/2019 at the latest
- Before being approved for Deferred Payment a Comprehensive Guarantee must be in place
- Application for Comprehensive Guarantee to be made on Customs Decisions System
- Application process, including evaluation and verification from relevant Bank takes number of weeks
- Further information at

www.revenue.ie/en/customs-traders-and-agents/



Indirect/Direct Representation

- The authority to use an importer's Customs and Excise account would not generally be regarded as sufficient proof that they have been authorised to act as representatives of the importer.
- AEP Helpdesk Notification reference no. 006/2016



Brexit: preparing for change

IT System Implications

Caroline Kennedy



High Level System Changes

- Export -

- Introduction of a stand alone Exit Summary Declaration (Safety & Security)
- Using existing IE515 export messages
- Inclusion of new declaration type (ES) in Box 1.1
- Reduced data set in comparison with full export declaration
- If data fields that are not required are completed the declaration will be rejected

High Level System Changes - Transit -

- Allows for the inclusion of Safety and Security (S&S) details on the Transit Declaration message (IE015).
- Indicator that S&S details are/or are not included
- If indicated that S&S is included certain fields will be mandatory
- Control message IE60 will issue for all outgoing transits
- Control message IE60 will distinguish if control is red or orange

High Level System Changes - Import -

- To ensure sufficient information is captured for RoRo traffic three new Box 44 codes have been created with associated business rules
- For imports of vehicles that attract VRT, other than certain authorised traders Vehicle Identification Number (VIN) will be required at item level in new Box 44 code
- On import declarations where Procedure Code is 6121, 1V16 (value at export) will become mandatory

High Level System Changes - ICS -

- Addition of “road” as mode of transport
- IMO number of Vessel and Registration No. of vehicle/trailer required
- New codes in “Remarks” field – EIDR, TS, with relevant authorisation number
- Validation of authorisations for EIDR and TS

High Level System Changes - Arrivals -

- No changes to Arrivals system but both Scheduled Date and **Time** will be used in the matching between declaration systems (AEP, ICS, eManifest) and Arrivals System

AEP Helpdesk

In post-Brexit environment it is expected that the volume of contacts with the Helpdesk. Agents should note the following

- EORI registration: Online registration available
www.revenue.ie/en/online-services/
- Balance Enquiries: Online balance enquiry service available. Details in AEP Notice 12/18
- TARIC queries: Use online TARIC consultation service

Key considerations for your business

- Ensure your customers are aware:
 - of the data and documentation they will require
 - of the importance of the timely provision of the information
- Do you need to acquire additional software
- Do you need to upskill on customs procedures
- Consider the simplifications and special procedures available
- Conduct a financial analysis to assess what payments methods you will use.
- **www.revenue.ie/en/brexit** - dedicated Brexit portal



Prepare For Brexit

- What practical steps are companies taking to prepare for Brexit?
- What supports are available to companies?
- No regrets planning?

What practical steps are companies taking to prepare for Brexit?

Assess areas of potential risk

UK market dynamics	Currency	Customers
Competition	Sourcing	Customs & logistics
Regulations & standards	Tariffs and VAT	Movement of people

Brexit Scorecard



www.prepareforbrexit.ie

What supports are available to companies?

1. Advisory
2. Financial Support

Enterprise Ireland

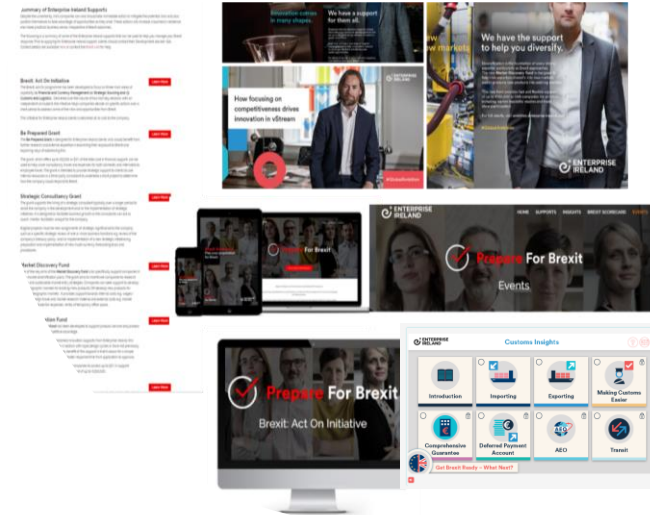
- Brexit Advisory Clinics
- Introductions to experts and other companies taking action
- www.prepareforbrexit.ie
- Training – incl. Online Customs insights
- Brexunit@enterprise-Ireland.com

IntertradeIreland

- Tariff Tracker
- Simple Guide to doing Cross Border business
- Research Reports

Local Enterprise Office

- Lean for Micro
- Management Development Programmes



The €300m Government of Ireland Brexit Loan Scheme



Who can apply?

To be eligible, a business must meet the following criteria:

1. Must be a viable business with up to 499 employees (SMEs and small mid-caps)
2. Must be Brexit impacted
3. Must meet the scheme criteria (Brexit related criteria and InnovFin criteria)



Loan features

- €25,000 to €1,500,000 per eligible enterprise
- Maximum interest rate of 4%
- Term ranging from 1 year to 3 years
- Unsecured loans up to €500,000
- Optional interest-only repayments provided at the start of the loans
- Approval of all loans would be contingent on meeting the credit assessment criteria of the finance provider



Loans can be used for

Future working capital requirements to fund innovation, change or adaptation of the business to mitigate the impact of Brexit.

Strategic Banking Corporation of Ireland
www.sbc.gov.ie



Prepare For Brexit

 **ENTERPRISE
IRELAND**

Enterprise Ireland

- Act On & Be Prepared Supports
- Strategic Consultancy

Intertradelreland

- Start to Plan Vouchers programme
- Sales programmes - Acumen, Elevate and TAV programmes
- Innovation programmes – Fusion, Challenge and Co-Innovate programmes

Local Enterprise Offices

- Trading Online Voucher Scheme
- Technical Assistance for Micro Exporters
- Agile Innovation Fund



INNOVATE

- » New 'Agile R&D Fund'
- » Horizon 2020 funding
- » Access to Technology Gateways
- » Regional Technology Centres

DIVERSIFY

- » New 'Market Discovery' Fund
- » Eurozone Strategy
- » ↑ Trade Missions
- » Overseas offices (33)
- » 'Irish Advantage' Campaign

COMPETE

- » New 'Operational Excellence' Offer
- » Specialist Skills
- » Learning Programmes (1,100)
- » 'EI Learn'



www.prepareforBrexit.com

Brexit help line: 01-727 2727

BrexitUnit@enterprise-Ireland.com

#GlobalAmbition





Thank You

Email: brexitqueries@revenue.ie
Website: www.revenue.ie/en/brexit

